



INTEGRATED SOLUTIONS > DEDICATED CONTRACT TRANSPORTATION + SUPPLY CHAIN SOLUTIONS + VALUE-ADDED WAREHOUSING

With more than eight decades of transportation management experience, Ruan provides complete supply chain solutions. The Ruan team collaborates with our customers to evaluate, optimize, and deliver a one-source transportation solution focused on continuous improvement, cost reduction initiatives, safety, and overall supply chain efficiency. From hiring experienced, professional drivers and managing carriers to investing in equipment and implementing best-of-breed technology, nothing compares to Ruan.

EXPERIENCE > COST

SAFETY

PARTNERSHIP

ACCOUNTABILITY

INNOVATION

FLEXIBILITY

TECHNOLOGY

PROCESS

#### THE VALUE WE PROVIDE IS INVALUABLE.

When you're choosing a third-party logistics provider, make sure you consider all costs. No two proposals are created equal. Ruan's flexible Integrated Solutions deliver additional value every day.



[RUAN.COM](http://RUAN.COM)

**RUAN**



## RUAN'S FOOD AND BEVERAGE SCOPE

Customers in the food and beverage sector



34



Operational locations

Percentage of portfolio that is food and beverage related



Food and Beverage Driver Count - 1,686



#### Industries we serve:

- + Retail and wholesale grocery
- + Flavorings and spices
- + Liquefied eggs; boiled, ready-to eat eggs; shelled eggs
- + Bottled water
- + Finished dairy: ice cream, milk, butter
- + Fluid milk, cream, whey
- + Ethnic specialty grocery
- + Bulk sweeteners
- + Bread and baked goods
- + Canned and frozen fruits and vegetables
- + Bulk denatured and pure alcohol
- + Fresh and frozen meat products
- + Flours and mixes
- + Frozen and refrigerated pasta
- + Bottled spirits

#### Ron DeVries

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For more information about all the ways we can add more value to your business, call (866) 782-6669 ext. 1 or visit [ruan.com](http://ruan.com).



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## VALUED INTEGRATED SOLUTIONS PARTNER

### Integrated Solutions Partnership:



State of Iowa  
**ALCOHOLIC  
BEVERAGES DIVISION**

The Iowa Alcoholic Beverages Division (ABD) recently signed an agreement with Ruan Transportation Management Systems for dedicated contract transportation and value-added warehousing. Ruan began operations on April 15, 2019.

ABD issued an RFP for transportation and warehousing fulfillment in May 2017, seeking a partner to serve its customers, reduce risk, build flexibility and scale, and maximize profit. After a thorough evaluation, the organization chose to partner with Ruan, a respected leader in the transportation, warehousing, and logistics industry based in Des Moines, IA.



*Stephen Larson, Iowa Alcoholic  
Beverages Division Administrator*

“This partnership with Ruan enables ABD to provide the highest level of service to our customers. With a trusted and capable partner, we are able to focus on our core responsibility of governing the alcoholic beverages marketplace in Iowa,” said ABD Administrator Stephen Larson. “We look forward to a long partnership with a leading Iowa company and providing our customers with the best service possible.”

ABD enforces state laws and administrative rules related to the manufacture and sale of alcohol products in Iowa. Funds are generated by the sale of alcoholic liquor to off-premises retail licensees, license fees, civil penalties, and excise tax of beer and wine. These revenues are transferred to the General Fund as well as to public treasuries to support city, county, and state programs. Ruan will serve over 1,500 locations and manage approximately 2,300 SKUs.

Ruan hired 18 professional drivers and 30 warehouse personnel. Ruan is responsible for the management of the fleet and professional drivers, including recruiting and retaining employees, training and development, providing state-of-the-art technology, complying with all regulatory and safety requirements, and implementing an equipment and maintenance strategy to keep ABD's operation running efficiently and safely.

“Our search for a transportation and warehouse provider was an extensive one. We evaluated several respectable and successful organizations, but ultimately chose Ruan for its high standards of service and safety along with its longstanding Iowa ties,” Larson said.

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